### ACADEMIC SENATE PROPOSAL TRACKING SHEET

(Document To Be Originated By Academic Senate Secretary On Canary Color Paper) All proposals MUST have their originating college faculty body (Ex. Arts & Sciences, Education and Nursing; Technical Sciences) approval and must be signed by the submitter and the college dean before being submitted to the Academic Senate Secretary.

Submit all proposals (using the appropriate Academic Senate program/degree and/or course revision forms) to the Academic Senate Secretary.

The Academic Senate Secretary logs and numbers items and forwards them to the appropriate Academic Senate subcommittee(s): Teacher Education (if applicable), General Education (if applicable), or Curriculum.

The Academic Senate subcommittee(s) consider(s) the proposal. If approved, the proposal is forwarded to the next committee. If a committee disapproves the proposal, the originator may request that the item be forwarded to the next body for consideration. The committee will provide written rationale to the originator when a proposal is disapproved and the proposal is returned to the originator.

The Academic Senate considers the proposal and approves or disapproves. If approved, the proposal is forwarded to the Full Faculty for consideration. If the Academic Senate disapproves the proposal, the originator may request that the item be forwarded to the Full Faculty for consideration. The Academic Senate will provide written rationale to the

originator when proposals are disapproved and the proposal is returned to the originator.

The Full Faculty considers Academic Senate approved proposals. If faculty approve, the proposal will then be forwarded to the Provost. The Provost approves or disapproves the proposal. If approved, the proposal is then forwarded to the Chancellor.

The Chancellor approves or disapproves the proposal.

registrar's office Updated 09/29/05

Subcommittee and Academic Senate college representatives will notify their respective colleges' of the progress of submitted proposals or the proposal may be tracked via the web page --

http://www.msun.edu/admin/provost/asproposals.htm

Documentation and forms for the curriculum process is also available on the web page:

http://www.msun.edu/admin/provost/asforms.htm

the submitting college who then notifies		ough the Academic Sen	nate secretary to the Dean of
Proposal # 08-21 Title: Ros	ingen 7	o Markote	ng Minor
(proposal explanation, submitter and college d	ean signatures on atta	iched program/degree or co	urse sevision form)
	Date		
Received by ACAD Senate Forwarded to Teacher Ed Council	2-09-09	Approved	Disapproved
		Signature	Date
Forwarded to Gen Ed Committee	3-5-09 N	Approved	Disapproved
D. J. AGADO		Signature	Date
Returned to ACAD Senate Forwarded to Curriculum Committee	2-23-09	Approved 2	Disapproved
		Signature	Date
Returned to ACAD Senate for Vote	3-9-09	Approved Town	Disapproved 3-27-
		Signiture	Date
Sent to Provost's office for Full Faculty vote Voted on at Full Faculty meeting		Approved	Disapproved
		Signature	Date
Forwarded to Provost for Approval/Disapproval	3-30-09	Approved	Disapproved
		Signature	Date
Forwarded to Chancellor for Approval/Disapprov	al	Approved	Disapproved
		Signature	Date
Copies sent to originating college and			

#### PROGRAM/DEGREE REVISION FORM

NEW	_ DROPPED	_MAJOR REVISI	ON FOR INFO	ORMATION ONLY_x_
College	COTS	Program Area_	Business	Date
Submitter	L. Wilke	Dean_	Dugory to	Date 2-23.09
Sig	nature		Signature (indicates "college	" level approval)

Please provide a brief explanation & rationale for the proposed revision(s).

This change replaces TSS 246 with BUS 337. This change better reflects the program outcomes as established by program faculty. NOTE: TSS 246 is presently used in the following areas outside of the business program: Drafting Technology BS and AAS as a selective AND in the Health Promotion BS as a required course.

Please provide in the space below a "before and after" picture of the program with the changes in the program noted. Attach appropriate Course Revision Forms. Please indicate changes by shading the appropriate cells.

### PROPOSAL TITLE Revision of Marketing Minor

# Current Program listed in 08-09 Catalog

### Course Prefix Course Title Credits BUS 110 Creative Problem Solving BUS 300 Management in Organizations BUS 332 Human Resource Management BUS 335 Principles of Marketing BUS 341 Advanced Marketing Application Sales and Sales Management BUS 436 338 SBM Promotion Customer Service 248 Retail/Distributorship

# Proposed Program for 09-10 Catalog

	101 09-10 Catalog					
Course			Gen-Ed	Degree		
Prefix	#	Course Title	Credits	Credits		
BUS	110	Creative Problem Solving		3		
BUS	300	Management in Organizations		3		
BUS	332	Human Resource Management		3		
BUS	335	Principles of Marketing		3		
BUS	341	Advanced Marketing Application		3		
BUS	436	Sales and Sales Management		3		
SBM	338	Promotion		3		
TSS	222	Customer Service		3		
TSS	248	Retail/Distributorship		3		
		·				
		Total		30		

Additional instructional resources needed (including library materials, special equipment, and facilities). Please note: approval does not indicate support for new faculty or additional resources.

30

None

Total